

Form 990

Return of Organization Exempt From Income Tax

OMB No 1545-0047

2010

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2010 calendar year, or tax year beginning 06-01-2010 and ending 05-31-2011

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Terminated

☐ Amended return

☐ Application pending

C Name of organization
LA SALLE UNIVERSITY

Doing Business As

Number and street (or P O box if mail is not delivered to street address)
1900 WEST OLNEY AVENUE

Room/suite

City or town, state or country, and ZIP + 4
PHILADELPHIA, PA 19141

F Name and address of principal officer
MICHAEL J MCGINNIS FSC PHD
1900 WEST OLNEY AVE
PHILADELPHIA, PA 19141

H(a) Is this a group return for affiliates?

☐ Yes☒ No

H(b) Are all affiliates included?

☐ Yes☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number

I Tax-exempt status

☒ 501(c)(3)☐ 501(c) () (Insert no)☐ 4947(a)(1) or☐ 527

J Website: WWW LASALLE EDU

K Form of organization

☒ Corporation☐ Trust☐ Association☐ Other

L Year of formation 1863

M State of legal domicile PA

Part I		Summary		
Activities & Governance	1	Briefly describe the organization's mission or most significant activities LA SALLE UNIVERSITY IS A PRIVATE ROMAN CATHOLIC UNIVERSITY COMMITTED TO PROVIDING A LIBERAL EDUCATION OF BOTH GENERAL AND SPECIALIZED STUDIES		
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	37
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	35
	5	Total number of individuals employed in calendar year 2010 (Part V, line 2a)	5	3,073
6	Total number of volunteers (estimate if necessary)	6	38	
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	112,114	
7b	Net unrelated business taxable income from Form 990-T, line 34	7b	-33,571	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)	11,061,352	9,976,637
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	158,822,485	166,046,186
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	-1,888,634	1,865,596
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	3,321,322	8,675,782
	12		171,316,525	186,564,201
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	49,301,915	53,165,911
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	78,270,583	81,119,922
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b	Total fundraising expenses (Part IX, column (D), line 25) <input type="checkbox"/> 3,119,035		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	46,717,381	46,375,548
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	174,289,879	180,661,381
	19	Revenue less expenses Subtract line 18 from line 12	-2,973,354	5,902,820
Net Assets or Fund Balances		Beginning of Current Year	End of Year	
	20	Total assets (Part X, line 16)	237,199,189	250,159,851
	21	Total liabilities (Part X, line 26)	168,340,818	165,829,938
	22	Net assets or fund balances Subtract line 21 from line 20	68,858,371	84,329,913

Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

REBECCA HORVATH AVP FOR FINANCE & ADMINISTRATION

2012-03-27

Date

Print/Type preparer's name

Firm's name KPMG LLP

Firm's address 1676 International Drive
McLean, VA 22102

Preparer's signature

Date

Check if self-employed ☐

PTIN

Firm's EIN

Phone no (703) 286-8000

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2010)

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III ☐ Yes ☒ No

1 Briefly describe the organization's mission
SEE ATTACHMENT 1

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No
If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No
If "Yes," describe these changes on Schedule O

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses
Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses \$ 53,165,911 including grants of \$ 53,165,911) (Revenue \$)
STUDENT FINANCIAL ASSISTANCE THE UNIVERSITY PROVIDED AWARDS TO FULL-TIME AND QUALIFYING PART-TIME STUDENTS

4b (Code) (Expenses \$ 47,371,224 including grants of \$) (Revenue \$ 142,981,599)
INSTRUCTION - THE UNIVERSITY PROVIDED EDUCATION TO 3,311 AND 3,118 FULL-TIME, UNDERGRADUATE DAY STUDENTS IN THE FALL OF 2010 AND THE SPRING OF 2011 SEMESTERS SUMMER PART-TIME, GRADUATE, EVENING AND DOCTORATE PROGRAMS PROVIDING 59,458 CREDIT HOURS























4c (Code) (Expenses \$ 21,392,550 including grants of \$) (Revenue \$ 23,387,540)
AUXILIARY ENTERPRISES - THE UNIVERSITY PROVIDED BOOKSTORE , HOUSING AND DINING SERVICES AT ANNUAL COSTS OF ROOM - \$5,910 AND BOARD OF \$4,900 THE UNIVERSITY PROVIDED ROOMS TO 1,975 AND 1,864 STUDENT AND MEALS TO 2,041 AND 1,887 IN THE FALL 2010 AND SPRING 2011 SEMESTERS

4d Other program services (Describe in Schedule O)
(Expenses \$ 35,506,037 including grants of \$) (Revenue \$ 8,352,829)

4e Total program service expenses \$ 157,435,722

Part IV

Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A.</i> 	1	Yes
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 	2	Yes
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I.</i>	3	No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II.</i>	4	No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III.</i>	5	
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I.</i> 	6	No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II.</i> 	7	No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III.</i> 	8	Yes
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV.</i> 	9	No
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V.</i> 	10	Yes
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI.</i> 	11a	Yes
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII.</i> 	11b	Yes
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII.</i> 	11c	No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX.</i> 	11d	No
e	Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X.</i> 	11e	Yes
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X.</i> 	11f	Yes
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII.</i> 	12a	Yes
b	Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.</i> 	12b	No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E.</i> 	13	Yes
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If "Yes," complete Schedule F, Parts I and IV.</i> 	14b	Yes
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? <i>If "Yes," complete Schedule F, Parts II and IV.</i> 	15	No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? <i>If "Yes," complete Schedule F, Parts III and IV.</i> 	16	No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions).</i> 	17	No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II.</i> 	18	Yes
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III.</i> 	19	No
20a	Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H.</i>	20a	No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25</i>	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26	Yes	
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a	Yes	
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	Yes	
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	Yes	
a	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance			
Check if Schedule O contains a response to any question in this Part V <input type="checkbox"/>			
		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	1a	287
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b	0
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes
2a	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return.	2a	3,073
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b	Yes
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	No
b	If "Yes," enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a	No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	
7 Organizations that may receive deductible contributions under section 170(c).			
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	No
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d	
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8	
9 Sponsoring organizations maintaining donor advised funds.			
a	Did the organization make any taxable distributions under section 4966?	9a	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b	
10 Section 501(c)(7) organizations. Enter			
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b	
11 Section 501(c)(12) organizations. Enter			
a	Gross income from members or shareholders.	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b	
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b	
c	Enter the amount of reserves on hand.	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b	

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	37		
b	Enter the number of voting members included in line 1a, above, who are independent	35		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	Yes	
6	Does the organization have members or stockholders?	6		No
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		No
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13		No
14	Does the organization have a written document retention and destruction policy?	14		No
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure	
17	List the States with which a copy of this Form 990 is required to be filed PA
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply. <input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization. REBECCA HORVATH AVP FINANCE 1900 WEST OLNEY AVE PHILADELPHIA, PA 19141 (215) 951-1858

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII ☒

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

Part VII

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization: 108

3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization		
(A) Name and business address	(B) Description of services	(C) Compensation
P AGNES INC 2101 PENROSE AVENUE PHILADELPHIA, PA 19145	CONSTRUCTION	1,597,253
HARMELIN MEDIA 525 RIGHTERS FERRY ROAD BALA CYNWYD, PA 19004	STRATEGIC MEDIA SVS	998,906
MONTGOMERY MCCRACKEN WALKER RHOAD 123 SOUTH BROAD STREET PHILADELPHIA, PA 19109	LEGAL SERVICES	936,544
ALLIED BARTON SECURITY SERVICES	SECURITY SERVICES	713,619
MARINO BUILDING CONTRACTORS INC 307 SUSQUEHANNA ROAD AMBLER, PA 19002	BLDG CONTRACTORS	631,494
2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶18		

Part VIII

Statement of Revenue

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512, 513, or 514	
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns	1a				
	b	Membership dues	1b				
	c	Fundraising events	1c	352,455			
	d	Related organizations	1d				
	e	Government grants (contributions)	1e	5,080,574			
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	4,543,608			
	g	Noncash contributions included in lines 1a-1f \$		64,090			
	h	Total. Add lines 1a-1f		9,976,637			
Program Service Revenue	2a	Business Code					
		TUITION & FEES	900099	140,820,116	140,820,116		
	b	RESIDENCE HALLS	900099	12,375,294	12,375,294		
	c	DINING SERVICES	900099	10,422,852	10,422,852		
	d	ACADEMIC RELATED REVENUES	900099	2,161,483	2,161,483		
	e	CAMPUS STORE	900099	266,441	266,441		
	f	All other program service revenue					
	g	Total. Add lines 2a-2f		166,046,186			
Other Revenue	3	Investment income (including dividends, interest and other similar amounts)		1,587,689		-15,983	1,603,672
	4	Income from investment of tax-exempt bond proceeds		0			
	5	Royalties		0			
	6a	Gross Rents	(i) Real	(ii) Personal			
			1,663,969				
	b	Less rental expenses		1,443,016			
	c	Rental income or (loss)		220,953			
	d	Net rental income or (loss)		220,953	207,771	13,182	
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other			
			24,685,208				
	b	Less cost or other basis and sales expenses		24,407,301			
	c	Gain or (loss)		277,907			
	d	Net gain or (loss)		277,907			277,907
	8a	Gross income from fundraising events (not including \$ 352,455 of contributions reported on line 1c) See Part IV, line 18	a	92,721			
	b	Less direct expenses	b	92,721			
	c	Net income or (loss) from fundraising events		0			
	9a	Gross income from gaming activities See Part IV, line 19	a				
	b	Less direct expenses	b				
	c	Net income or (loss) from gaming activities		0			
	10a	Gross sales of inventory, less returns and allowances	a	313,189			
b	Less cost of goods sold	b	211,189				
c	Net income or (loss) from sales of inventory		102,000	102,000			
	Miscellaneous Revenue	Business Code					
11a	ADMIN AND OTHER REVENUES	541800	8,352,829	8,237,914	114,915		
b							
c							
d	All other revenue						
e	Total. Add lines 11a-11d		8,352,829				
12	Total revenue. See Instructions		186,564,201	174,593,871	112,114	1,881,579	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	0			
2	Grants and other assistance to individuals in the U S See Part IV, line 22	53,165,911	53,165,911		
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	1,233,778		1,003,354	230,424
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7	Other salaries and wages	62,724,209	53,293,937	7,599,574	1,830,698
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	3,159,511	2,678,633	394,998	85,880
9	Other employee benefits	9,388,473	7,959,547	1,173,734	255,192
10	Payroll taxes	4,613,951	3,911,707	576,830	125,414
a	Fees for services (non-employees) Management	0			
b	Legal	966,765		966,765	
c	Accounting	226,555		226,555	
d	Lobbying	0			
e	Professional fundraising services See Part IV, line 17	0			
f	Investment management fees	231,418	0	231,418	0
g	Other	4,016,193	2,719,153	1,152,004	145,036
12	Advertising and promotion	4,720,768	2,385,381	2,034,794	300,593
13	Office expenses	6,138,319	4,571,833	1,566,486	
14	Information technology	505,557	435,193	70,364	0
15	Royalties	0			
16	Occupancy	541,403	541,103	300	
17	Travel	2,183,852	1,887,855	174,297	121,700
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	339,629	287,970	40,385	11,274
20	Interest	4,725,138	4,299,876	425,262	
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	6,393,899	6,138,143	255,756	
23	Insurance	1,748,061	1,735,237		12,824
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	UTILITIES	5,149,966	4,840,968	308,998	
b	REPAIRS, MAINTENANCE, GENERAL	2,797,213	2,024,741	772,472	
c	FOOD-CAFETERIA	2,629,491	2,629,491		
d	BAD DEBT EXPENSE	1,016,158		1,016,158	
e	STUDY ABROAD	470,714	470,714		
f	All other expenses	1,574,449	1,458,329	116,120	0
25	Total functional expenses. Add lines 1 through 24f	180,661,381	157,435,722	20,106,624	3,119,035
26	Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

						(A)		(B)
						Beginning of year		End of year
Assets	1	Cash—non-interest-bearing				33,639	1	26,368
	2	Savings and temporary cash investments				8,992,103	2	11,376,583
	3	Pledges and grants receivable, net				2,680,841	3	2,156,364
	4	Accounts receivable, net				3,952,246	4	2,870,385
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L				595,000	5	595,000
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Schedule L					6	
	7	Notes and loans receivable, net				141,755	7	0
	8	Inventories for sale or use				129,880	8	302,906
	9	Prepaid expenses and deferred charges				523,406	9	766,842
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a	231,425,072				
	b	Less: accumulated depreciation	10b	98,440,320		137,453,489	10c	132,984,752
	11	Investments—publicly traded securities				52,770,930	11	66,202,300
	12	Investments—other securities. See Part IV, line 11				15,603,116	12	18,687,623
	13	Investments—program-related. See Part IV, line 11				6,943,003	13	6,722,394
	14	Intangible assets					14	
	15	Other assets. See Part IV, line 11				7,379,781	15	7,468,334
	16	Total assets. Add lines 1 through 15 (must equal line 34)				237,199,189	16	250,159,851
Liabilities	17	Accounts payable and accrued expenses				10,380,432	17	10,470,062
	18	Grants payable					18	
	19	Deferred revenue				5,500,018	19	5,059,794
	20	Tax-exempt bond liabilities				132,835,000	20	130,275,000
	21	Escrow or custodial account liability. Complete Part IV of Schedule D					21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L					22	
	23	Secured mortgages and notes payable to unrelated third parties				0	23	0
	24	Unsecured notes and loans payable to unrelated third parties					24	
	25	Other liabilities. Complete Part X of Schedule D				19,625,368	25	20,025,082
	26	Total liabilities. Add lines 17 through 25				168,340,818	26	165,829,938
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.							
	27	Unrestricted net assets				38,129,190	27	47,821,003
	28	Temporarily restricted net assets				12,294,239	28	15,706,025
	29	Permanently restricted net assets				18,434,942	29	20,802,885
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.							
	30	Capital stock or trust principal, or current funds					30	
	31	Paid-in or capital surplus, or land, building or equipment fund					31	
	32	Retained earnings, endowment, accumulated income, or other funds					32	
	33	Total net assets or fund balances				68,858,371	33	84,329,913
	34	Total liabilities and net assets/fund balances				237,199,189	34	250,159,851

Part XI

Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI ☒

1	Total revenue (must equal Part VIII, column (A), line 12)	1	186,564,201
2	Total expenses (must equal Part IX, column (A), line 25)	2	180,661,381
3	Revenue less expenses Subtract line 2 from line 1	3	5,902,820
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	68,858,371
5	Other changes in net assets or fund balances (explain in Schedule O)	5	9,568,722
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	84,329,913

Part XII

Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII ☐

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	Yes	

SCHEDULE A
(Form 990 or 990EZ)

Public Charity Status and Public Support

OMB No 1545-0047

2010

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Name of the organization
LA SALLE UNIVERSITY

Employer identification number
23-1352654

Part I

Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2

☒

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)

3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7

☐

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)

8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10

☐

An organization organized and operated exclusively to test for public safety See**section 509(a)(4).**

11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other

e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?

h

Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public Support. Subtract line 5 from line 4						

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11 Total support (Add lines 7 through 10)						
12 Gross receipts from related activities, etc (See instructions)					12	
13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage						
14 Public Support Percentage for 2010 (line 6 column (f) divided by line 11 column (f))			14			
15 Public Support Percentage for 2009 Schedule A, Part II, line 14			15			
16a 33 1/3% support test—2010. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶						
b 33 1/3% support test—2009. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶						
17a 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶						
b 10%-facts-and-circumstances test—2009. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶						
18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions ▶						

Part IIIPart III

Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public Support (Subtract line 7c from line 6)						

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11 and 12.)						
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage		
15 Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	15	
16 Public support percentage from 2009 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage		
17 Investment income percentage for 2010 (line 10c column (f) divided by line 13 column (f))	17	
18 Investment income percentage from 2009 Schedule A, Part III, line 17	18	
19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
b 33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions ▶		

Part IV

Supplemental Information. Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

SCHEDULE D
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2010

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.
Attach to Form 990. See separate instructions.

Name of the organization
LA SALLE UNIVERSITY

Employer identification number
23-1352654

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	
	<div>Yes</div> <div>No</div>	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit	
	<div>Yes</div> <div>No</div>	

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)

☐ Preservation of an historically importantly land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
2a	
2b	
2c	
2d	

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year

4

Number of states where property subject to conservation easement is located

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

Yes

No

6

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year \$

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

Yes

No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenues included in Form 990, Part VIII, line 1

\$ 64,090

(ii)

Assets included in Form 990, Part X

\$ 3,856,929

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a

Revenues included in Form 990, Part VIII, line 1

\$

b

Assets included in Form 990, Part X

\$

For Privacy Act and Paperwork Reduction Act Notice, see the Intructions for Form 990

Cat No 52283D

Schedule D (Form 990) 2010

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☒

Public exhibition

d

☐

Loan or exchange programs

b

☒

Scholarly research

e

☐

Other

c

☐

Preservation for future generations

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☒ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
c Beginning balance	
d Additions during the year	
e Distributions during the year	
f Ending balance	

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a Beginning of year balance	59,578,560	55,193,971	74,671,248		
b Contributions	2,400,171	1,810,684	1,344,902		
c Investment earnings or losses	14,775,965	6,083,763	-16,161,026		
d Grants or scholarships	984,871	1,275,745	1,276,056		
e Other expenditures for facilities and programs	1,543,113	2,234,113	3,385,097		
f Administrative expenses					
g End of year balance	74,226,712	59,578,560	55,193,971		

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶ 54 000 %

b

Permanent endowment ▶ 46 000 %

c

Term endowment ▶

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

	Yes	No
(i) unrelated organizations	3a(i)	No
(ii) related organizations	3a(ii)	No
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b	

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	0	17,505,255		17,505,255
b Buildings	0	187,505,076	81,232,664	106,272,412
c Leasehold improvements				
d Equipment		10,148,852	4,979,877	5,168,975
e Other		16,265,889	12,227,779	4,038,110
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).)				132,984,752

Schedule D (Form 990) 2010

Part XIReconciliation of Change in Net Assets from Form 990 to Financial Statements			
1	Total revenue (Form 990, Part VIII, column (A), line 12)	2	186,564,201
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	180,661,381
3	Excess or (deficit) for the year Subtract line 2 from line 1	2	5,902,820
4	Net unrealized gains (losses) on investments	4	9,568,722
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	9,568,722
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	15,471,542

Part XIIReconciliation of Revenue per Audited Financial Statements With Revenue per Return			
1	Total revenue, gains, and other support per audited financial statements	1	144,389,799
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	9,568,722
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	-53,165,911
e	Add lines 2a through 2d	2e	-43,597,189
3	Subtract line 2e from line 1	3	187,986,988
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	-1,422,787
c	Add lines 4a and 4b	4c	-1,422,787
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	186,564,201

Part XIIIReconciliation of Expenses per Audited Financial Statements With Expenses per Return			
1	Total expenses and losses per audited financial statements	1	128,918,257
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	-53,165,911
e	Add lines 2a through 2d	2e	-53,165,911
3	Subtract line 2e from line 1	3	182,084,168
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	-1,422,787
c	Add lines 4a and 4b	4c	-1,422,787
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	180,661,381

Part XIVSupplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
PART III LINE 4		ONE OF THE MUSEUM'S PRIMARY GOALS HAS BEEN TO DEVELOP A COMPREHENSIVE COLLECTION OF EUROPEAN AND AMERICAN ART FROM THE RENAISSANCE TO THE PRESENT, AND IT STRIVES TO DOCUMENT THIS HISTORY WITH EXAMPLES OF MOST OF THE MAJOR ART MOVEMENTS WITH A WIDE SELECTION OF SUBJECTS. OTHER HOLDINGS INCLUDE GROUPS OF RARE ILLUSTRATED BIBLES, JAPANESE PRINTS (19TH-20TH CENTURIES), INDIAN MINIATURES, AFRICAN CARVINGS AND IMPLEMENTS, PRE-COLUMBIAN POTTERY AND ANCIENT GREEK CERAMICS. THE UNIVERSITY IN 1976 BEGAN A DEGREE PROGRAM IN ART HISTORY AND SIMULTANEOUSLY BEGAN ACQUIRING ART. WHAT BEGAN AS A MODEST STUDY COLLECTION HAS BECOME THE LA SALLE ART MUSEUM, CONSIDERED ONE OF THE CITY'S GEMS.
PART V LINE 4		THE UNIVERSITY'S ENDOWMENT CONSISTS OF APPROXIMATELY 120 INDIVIDUAL FUNDS ESTABLISHED FOR A VARIETY OF PURPOSES. THE UNIVERSITY HAS A POLICY OF APPROPRIATING FOR DISTRIBUTION EACH YEAR UP TO 5% OF ITS FUNDS BASED ON A TRAILING 12-QUARTER AVERAGE ENDOWMENT MARKET VALUE. THE UNIVERSITY, OVER THE LONG TERM, EXPECTS THE CURRENT SPENDING POLICY TO ALLOW ITS ENDOWMENT TO CONTINUE TO GROW. THIS IS CONSISTENT WITH THE UNIVERSITY'S OBJECTIVE TO MAINTAIN THE PURCHASING POWER OF ITS ENDOWMENT ASSETS HELD IN PERPETUITY OR FOR A SPECIFIED TERM AS WELL AS TO PROVIDE ADDITIONAL REAL GROWTH THROUGH NEW GIFTS AND INVESTMENT RETURN.
PART X		THE UNIVERSITY HAS BEEN GRANTED TAX-EXEMPT STATUS AS A NON-PROFIT ORGANIZATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE. ACCORDINGLY, NO PROVISION FOR INCOME TAXES HAS BEEN MADE IN THE ACCOMPANYING FINANCIAL STATEMENTS. U.S. GENERALLY ACCEPTED ACCOUNTING PRINCIPLES REQUIRE MANAGEMENT TO EVALUATE THE TAX POSITIONS TAKEN BY THE UNIVERSITY AND RECOGNIZE A TAX LIABILITY OR ASSET IF THE UNIVERSITY HAS TAKEN AN UNCERTAIN TAX POSITION THAT MORE LIKELY THAN NOT WOULD NOT BE SUSTAINED UPON EXAMINATION BY THE RELEVANT TAXING AUTHORITY. MANAGEMENT HAS ANALYZED THE TAX POSITIONS TAKEN BY THE UNIVERSITY, AND HAS CONCLUDED THAT AS OF MAY 31, 2011, THERE ARE NO UNCERTAIN TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN THAT WOULD REQUIRE RECOGNITION OF A LIABILITY OR ASSET OR DISCLOSURE IN THE FINANCIAL STATEMENTS. THE UNIVERSITY IS SUBJECT TO ROUTINE AUDITS BY TAXING JURISDICTIONS, HOWEVER, THERE ARE CURRENTLY NO AUDITS FOR ANY TAX PERIODS IN PROGRESS.
PART XII LINE 2D AND PART XIII LINE 2D		THIS REFLECTS STUDENT FINANCIAL ASSISTANCE THAT LASALLE AWARDED IN THE 2010-11 FISCAL YEAR. THE REVENUE NUMBER IN LINE 1 OF THIS SECTION IS NET OF THIS NUMBER.
PART XII LINE 4B AND PART XIII LINE 4B		RECLASSIFICATION OF THE FOLLOWING EXPENSES: RENTAL <\$1,443,016> COST OF GOODS SOLD < 211,189> INVESTMENT EXPENSES 231,418 ----- TOTAL <\$1,422,787>

SCHEDULE E
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Schools

►Complete if the organization answered "Yes" to Form 990, Part IV, line 13,
or Form 990-EZ, Part VI, line 48.
► Attach to Form 990 or Form 990-EZ.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
LA SALLE UNIVERSITY

Employer identification number
23-1352654

Part I

1

Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?

2

Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?

3

Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe If "No," please explain If you need more space use Part II

4

Does the organization maintain the following?

a

Records indicating the racial composition of the student body, faculty, and administrative staff?

b

Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?

c

Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?

d

Copies of all material used by the organization or on its behalf to solicit contributions?
If you answered "No" to any of the above, please explain If you need more space, use Part II

5

Does the organization discriminate by race in any way with respect to

a

Students' rights or privileges?

b

Admissions policies?

c

Employment of faculty or administrative staff?

d

Scholarships or other financial assistance?

e

Educational policies?

f

Use of facilities?

g

Athletic programs?

h

Other extracurricular activities?
If you answered "Yes" to any of the above, please explain If you need more space, use Part II

6a

Does the organization receive any financial aid or assistance from a governmental agency?

6b

Has the organization's right to such aid ever been revoked or suspended?
If you answered "Yes" to either line 6a or line 6b, explain on Part II

7

Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," explain on Part II

YES

NO

Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 50085D

Schedule E (Form 990 or 990-EZ) 2010

Part II Supplemental Information

Complete this part to provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable. Also complete this part to provide any other additional information (see instructions).

Identifier	Return Reference	Explanation
SCHEDULE E, LINE 3		LA SALLE UNIVERSITY INCLUDES THIS POLICY IN ALL DOCUMENTS, INCLUDING RESEARCH MATERIALS AND ITS WEBSITE
SCHEDULE E - EXPLANATION FOR LINE 6A		LA SALLE UNIVERSITY RECEIVES FINANCIAL AID/ASSISTANCE FROM VARIOUS FEDERAL (U S DEPARTMENT OF EDUCATION) AND STATE (COMMONWEALTH OF PENNSYLVANIA) GOVERNMENTAL AGENCIES INCLUDING PERKINS STUDENT LOAN PROGRAM, COLLEGE WORK STUDY PROGRAMS, AND THE PELL GRANT PROGRAM

Additional Data

Software ID:

Software Version:

EIN: 23-1352654

Name: LA SALLE UNIVERSITY

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MICHAEL J MCGINNIS FSC PHD PRESIDENT	40 0	X		X				0	0	38,578
SUSAN BARRETT INDIVIDUAL TRUSTEE	1 0	X						0	0	0
JAMES L BUTLER F S C INDIVIDUAL TRUSTEE	1 0	X						0	0	0
DIEGO CALDERIN INDIVIDUAL TRUSTEE	1 0	X						0	0	0
SUSAN ALTAMORE CARUSI INDIVIDUAL TRUSTEE	1 0	X						0	0	0
JOHN M DALY M D INDIVIDUAL TRUSTEE	1 0	X						0	0	0
EDWARD J FIERKO '63 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
DANIEL K FITZPATRICK INDIVIDUAL TRUSTEE	1 0	X						0	0	0
JOHN FRIES '66 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
JOSEPH A FRICK INDIVIDUAL TRUSTEE	1 0	X						0	0	0
JAMES GAFFNEY F S C INDIVIDUAL TRUSTEE	1 0	X						0	0	0
GAETANO P GIORDANO INDIVIDUAL TRUSTEE	1 0	X						0	0	0
ELMER F HANSEN INDIVIDUAL TRUSTEE	1 0	X						0	0	0
ANTHONY HAYDEN '67 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
BRIAN HENDERSON F S C '92 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
RICARDO JOHNSON INDIVIDUAL TRUSTEE	1 0	X						0	0	0
WILLIAM KELLY JR INDIVIDUAL TRUSTEE	1 0	X						0	0	0
BERNADETTE M MANGAN INDIVIDUAL TRUSTEE	1 0	X						0	0	0
DENNIS MALLOY F S C INDIVIDUAL TRUSTEE	1 0	X						0	0	0
WILLIAM J MARKMANN M D '70 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
WILLIAM W MATTHEWS III ESQ '90 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
WILLIAM J MCCORMICK '58 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
LAURA KIND MCKENNA INDIVIDUAL TRUSTEE	1 0	X						0	0	0
JAMES MORRIS '79 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
JAMES O ROURKE INDIVIDUAL TRUSTEE	1 0	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
WILLIAM R SAUTTER CPA '71 CHAIRMAN OF THE BOARD	1 0	X						0	0	0
ROBERT SCHIELER F S C '72 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
JAMES J SMART CPA '79 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
JUDITH A SPIRES '75 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
KEVIN M STANTON F S C '60 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
GREGORY J WEBSTER INDIVIDUAL TRUSTEE	1 0	X						0	0	0
FARAH MARIA JIMINEZ INDIVIDUAL TRUSTEE	1 0	X						0	0	0
ROBERT A KENNEDY INDIVIDUAL TRUSTEE	1 0	X						0	0	0
ROBERT KESTLER INDIVIDUAL TRUSTEE	1 0	X						0	0	0
BRENNAN PATRICK O'DONNEL PHD INDIVIDUAL TRUSTEE	1 0	X						0	0	0
FRANK C PALOPOLI INDIVIDUAL TRUSTEE	1 0	X						0	0	0
RALPH MAURO ESQ '84 INDIVIDUAL TRUSTEE	1 0	X						0	0	0
MATTHEW S MCMANNESS TREASURER	40 0			X				322,158	0	35,590
EDWARD J SHEEHY PHD '68 VICE PRESIDENT OF THE CORP	40 0			X				0	0	12,345
JOSEPH MARBACH PROVOST	40 0			X				95,465	0	7,082
R BRIAN ELDERTON VICE PRESIDENT	40 0				X			214,308	0	22,644
JOHN F DOLAN VICE PRESIDENT	40 0				X			204,030	0	33,959
JAMES MOORE VICE-PRESIDENT	40 0				X			175,552	0	32,079
RICHARD A NIGRO DIRECTOR, HONORS	40 0					X		238,057	0	37,319
JOHN GIANNINI BASKETBALL COACH	40 0					X		376,936	0	40,663
YUSUF J UGRAS DEAN	40 0					X		208,014	0	38,710
PAUL R BRAZINA DEAN SCHOOL OF BUSINESS	40 0					X		217,316	0	20,197
THOMAS BRENNAN ATHLETIC DIRECTOR	40 0					X		210,612	0	18,353

OMB No 1545-0047

Open to Public Inspection

▶ **Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.**
▶ **Attach to Form 990. ▶ See separate instructions.**

Employer identification number

23-1352654

3 Activities per Region (Use Part V if additional space is needed)

Schedule F (Form 990) 2010

1

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ▶ _____

3 Enter total number of other organizations or entities ▶ _____

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16.
Use Part V if additional space is needed.

[illegible]

Part IV

Foreign Forms

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)*

☒

Yes

☐

No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)*

☐

Yes

☒

No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)*

☒

Yes

☐

No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)*

☒

Yes

☐

No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)*

☐

Yes

☒

No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).*

☐

Yes

☒

No

Part V **Supplemental Information**

Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

Identifier	Return Reference	Explanation
PART I, LINE 1		THE OFFICE OF STUDENT FINANCIAL SERVICES ASSISTS STUDENTS AND THEIR FAMILIES IN FINANCING THEIR LA SALLE EDUCATION THROUGH SCHOLARSHIPS, GRANTS, LOANS AND/OR ONE OF THE UNIVERSITY'S WORK PROGRAMS AS IT PERTAINS TO THOSE STUDENTS WHO CHOOSE TO STUDY ABROAD, THEIR GRANTS ARE NOT TAKEN OUTSIDE THE US BUT APPLIED TO THEIR TOTAL LA SALLE BILL STUDENTS ARE PERMITTED TO USE A MAXIMUM OF \$1,000 FROM ANY ONE LA SALLE UNIVERSITY GRANT OR SCHOLARSHIP FUND TO PAY FOR STUDY ABROAD TUITION IN IRELAND, AUSTRALIA AND ROME, AND A TOTAL OF \$4,000 TOWARDS STUDY ABROAD TUITION IN MEXICO, PER SEMESTER OF STUDY ABROAD THIS INCLUDES THE FOUNDER'S SCHOLARSHIP, MISSION GRANT, CHRISTIAN BROTHERS SCHOLARSHIP, FEDERAL SEOG GRANT AND ANY ENDOWED SCHOLARSHIP THAT IS AWARDED THROUGH STUDENT FINANCIAL SERVICES THESE ARE THE ONLY LA SALLE FUNDS THAT MAY BE AWARDED FOR STUDY ABROAD TUITION AT THE END OF THE STUDENT'S STUDY ABROAD EXPERIENCE, THE OFFICE OF STUDENT FINANCIAL SERVICES WILL MONITOR THE STUDENTS GRADES TO ENSURE THAT THEY DID ATTEND THE STUDY ABROAD INSTITUTION BECAUSE GRANTS ARE NOT TAKEN OUTSIDE THE US BUT INSTEAD APPLIED TO THE STUDENT'S LA SALLE BILL, ALL GRANTS ARE SHOWN ON SCHEDULE I

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public
Inspection

Name of the organization
LA SALLE UNIVERSITY

Employer identification number
23-1352654

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☐

Mail solicitations

e

☐

Solicitation of non-government grants

b

☐

Internet and e-mail solicitations

f

☐

Solicitation of government grants

c

☐

Phone solicitations

g

☐

Special fundraising events

d

☐

In-person solicitations

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☐ Yes

☐ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Total ▶						

3

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

Part II Fundraising Events.

Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events
		PRESIDENT'S CUP (event type)	CHARTER DINNER (event type)	0 (total number)	(Add col (a) through col (c))
Revenue	1	Gross receipts	255,667	189,509	445,176
	2	Less Charitable contributions	192,646	159,809	352,455
	3	Gross income (line 1 minus line 2)	63,021	29,700	92,721
Direct Expenses	4	Cash prizes			
	5	Non-cash prizes	5,362	41,374	46,736
	6	Rent/facility costs			
	7	Food and beverages			
	8	Entertainment			
	9	Other direct expenses	43,373	2,612	45,985
	10	Direct expense summary Add lines 4 through 9 in column (d) ▶			
	11	Net income summary Combine lines 3 and 10 in column (d). ▶			

Part III Gaming.

Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

Revenue		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (Add col (a) through col (c))
	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Non-cash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<div><div><input type="checkbox"/> Yes %</div><div><input type="checkbox"/> No</div></div>	<div><div><input type="checkbox"/> Yes %</div><div><input type="checkbox"/> No</div></div>	<div><div><input type="checkbox"/> Yes %</div><div><input type="checkbox"/> No</div></div>	
	7 Direct expense summary Add lines 2 through 5 in column (d) ▶				
	8 Net gaming income summary Combine lines 1 and 7 in column (d) ▶				

9 Enter the state(s) in which the organization operates gaming activities _____

a

Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b

If "No," Explain _____

10a

Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b

If "Yes," Explain _____

11

Does the organization operate gaming activities with nonmembers?

☐ Yes ☐ No

12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

☐ Yes ☐ No

13

Indicate the percentage of gaming activity operated in

a	The organization's facility	13a
b	An outside facility	13b

14 Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name

Address

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

☐ Yes ☐ No

b

If "Yes," enter the amount of gaming revenue received by the organization \$ and the amount of gaming revenue retained by the third party \$

c

If "Yes," enter name and address

Name

Address

16 Gaming manager information

Name

Gaming manager compensation \$

Description of services provided

☐ Director/officer ☐ Employee ☐ Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

☐ Yes ☐ No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year \$

Part IV Complete this part to provide additional information for responses to question on Schedule G (see instructions.)

Identifier	ReturnReference	Explanation
------------	-----------------	-------------

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
LA SALLE UNIVERSITY

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2010

Open to Public
Inspection

Employer identification number
23-1352654

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed. ▶ ☐

1 (a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance

2

Enter total number of section 501(c)(3) and government organizations

▶

3

Enter total number of other organizations

▶

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
See Additional Data Table					

Part IV

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PART IV		AS OUTLINED IN PART III, LA SALLE UNIVERSITY MAINTAINS RECORDS TO QUANTIFY THE DOLLAR AMOUNT OF THE STUDENT FINANCIAL ASSISTANCE AWARDED, THE NUMBER OF RECIPIENTS PER GRANT/SCHOLARSHIP, AND THE SELECTION CRITERIA

Software ID:
Software Version:
EIN: 23-1352654
Name: LA SALLE UNIVERSITY

Form 990, Schedule I, Part III, Grants and Other Assistance to Individuals in the United States

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
GEN PURPOSE MERIT SCHOLARSHIP & NEED-BASED	3039	42,524,391			
SPECIAL PURPOSE - ATHLETIC AID	335	4,685,790			
SPECIAL PURPOSE - GRADUATE AID	427	610,938			
ADP TUITION WAIVER	42	123,525			
BURNS ROTC SCHOLARSHIP (UNDERGRADUATE)	6	47,969			
BI-LINGUAL STUDIES GRANT	93	68,688			
CHRISTIAN BROTHERS' RELATIVES	8	103,514			
MERIT BASED SCHOLARSHIPS FOR FRESHMEN	56	1,849,975			
COMMUNITY SERVICE SCHOLARSHIPS	19	171,600			
PRESIDENTIAL DISCRETIONARY GRANTS	2	8,240			
STUDENTS INTENDING TO BECOME CHRISTIAN BROS GRANTS	4	79,080			
FSW MATCH		142,342			
SEOG MATCH		175,802			

Schedule J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
LA SALLE UNIVERSITY

Employer identification number
23-1352654

Part I

Questions Regarding Compensation

		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items <div><div><input type="checkbox"/> First-class or charter travel</div><div><input checked="" type="checkbox"/> Housing allowance or residence for personal use</div><div><input type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Payments for business use of personal residence</div><div><input type="checkbox"/> Tax idemnification and gross-up payments</div><div><input type="checkbox"/> Health or social club dues or initiation fees</div><div><input type="checkbox"/> Discretionary spending account</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div>		
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain	1b	Yes
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply <div><div><input type="checkbox"/> Compensation committee</div><div><input type="checkbox"/> Written employment contract</div><div><input type="checkbox"/> Independent compensation consultant</div><div><input type="checkbox"/> Compensation survey or study</div><div><input type="checkbox"/> Form 990 of other organizations</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div>		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization <div><div>a Receive a severance payment or change-of-control payment from the organization or a related organization?</div><div>b Participate in, or receive payment from, a supplemental nonqualified retirement plan?</div><div>c Participate in, or receive payment from, an equity-based compensation arrangement?</div></div> If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III	4a	No
		4b	No
		4c	No
5	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9. For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of <div><div>a The organization?</div><div>b Any related organization?</div></div> If "Yes," to line 5a or 5b, describe in Part III	5a	No
		5b	No
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of <div><div>a The organization?</div><div>b Any related organization?</div></div> If "Yes," to line 6a or 6b, describe in Part III	6a	No
		6b	No
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	No
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8	No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9	

Part II

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) MATTHEW S MCMANNESS	(i) (ii)	314,497 0	0 0	7,661 0	19,600 0	15,990 0	357,748 0	0 0
(2) R BRIAN ELDERTON	(i) (ii)	214,308 0	0 0	0 0	0 0	22,644 0	236,952 0	0 0
(3) RICHARD A NIGRO	(i) (ii)	238,057 0	0 0	0 0	18,810 0	18,509 0	275,376 0	0 0
(4) JOHN F DOLAN	(i) (ii)	204,030 0	0 0	0 0	12,957 0	21,002 0	237,989 0	0 0
(5) JOHN GIANNINI	(i) (ii)	376,936 0	0 0	0 0	19,600 0	21,063 0	417,599 0	0 0
(6) YUSUF J UGRAS	(i) (ii)	208,014 0	0 0	0 0	15,190 0	23,520 0	246,724 0	0 0
(7) PAUL R BRAZINA	(i) (ii)	217,316 0	0 0	0 0	16,752 0	3,445 0	237,513 0	0 0
(8) THOMAS BRENNAN	(i) (ii)	210,612 0	0 0	0 0	16,145 0	2,208 0	228,965 0	0 0
(9) JAMES MOORE	(i) (ii)	175,552 0	0 0	0 0	13,382 0	18,697 0	207,631 0	0 0
(10)								
(11)								
(12)								
(13)								
(14)								
(15)								
(16)								

Part IIISupplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
SCHEDULE J, PART I, LINE 1A		HOUSING IS PROVIDED TO BROTHER MICHAEL MCGINNIS. IT IS NOT TREATED AS TAXABLE COMPENSATION.

Schedule K
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
LA SALLE UNIVERSITY

Supplemental Information on Tax Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990).
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Employer identification number
23-1352654

Part I

Bond Issues

	(a) Issuer Name	(b) Issuer EIN	(c) CUSIP #	(d) Date Issued	(e) Issue Price	(f) Description of Purpose	(g) Defeased		(h) On Behalf of Issuer		(i) Pool financing	
							Yes	No	Yes	No	Yes	No
A	PA HIGHER EDUCATIONAL FACILITIES AUTHORITY 2007A	23-2243852	70917RNN1	10-01-2007	52,875,000	CONSTRUCTION/REFUND PRIOR ISSUE		X		X		X
B	PA HIGHER EDUCATIONAL FACILITIES AUTHORITY 2007B	23-2243852	70917RNQ4	10-01-2007	47,065,000	CONSTRUCTION/REFUND PRIOR ISSUE		X		X		X
C	PA HIGHER EDUCATIONAL FACILITIES AUTHORITY 2003	23-2243852	70917NZT4	10-01-2003	37,665,000	CONSTRUCTION		X		X		X

Part II

Proceeds

		A		B		C		D	
1	Amount of bonds retired	0		0		0			
2	Amount of bonds legally defeased	0		0		0			
3	Total proceeds of issue	53,918,728		47,065,000		37,665,000			
4	Gross proceeds in reserve funds	4,034,988		3,611,332		3,602,699			
5	Capitalized interest from proceeds	0		0		0			
6	Proceeds in refunding escrow	35,931,466		0		0			
7	Issuance costs from proceeds	823,013		630,711		569,339			
8	Credit enhancement from proceeds	0		0		0			
9	Working capital expenditures from proceeds	0		0		0			
10	Capital expenditures from proceeds	13,129,261		41,377,045		29,500,000			
11	Other spent proceeds	0		0		0			
12	Other unspent proceeds	0		0		0			
13	Year of substantial completion	2009		2009		2005			
14	Were the bonds issued as part of a current refunding issue?	Yes	No	Yes	No	Yes	No	Yes	No
		X		X			X		
15	Were the bonds issued as part of an advance refunding issue?		X		X		X		
16	Has the final allocation of proceeds been made?	X		X		X			
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?	X		X		X			

Part III

Private Business Use

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		X		X		X		
2	Are there any lease arrangements that may result in private business use of bond-financed property?		X		X		X		

Part IIIPrivate Business Use (Continued)

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private business use?		X		X		X		
b	Are there any research agreements that may result in private business use of bond-financed property?		X		X		X		
c	Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property?	X		X		X			
4	Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government	0 %		0 %		0 %			
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government	0 %		0 %		0 %			
6	Total of lines 4 and 5	0 %		0 %		0 %			
7	Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?	X		X		X			

Part IVArbitrage

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?	X		X		X			
2	Is the bond issue a variable rate issue?		X	X			X		
3a	Has the organization or the governmental issuer entered into a hedge with respect to the bond issue?		X		X		X		
b	Name of provider								
c	Term of hedge								
d	Was the hedge superintegrated?		X		X		X		
e	Was a hedge terminated?		X		X		X		
4a	Were gross proceeds invested in a GIC?		X		X		X		
b	Name of provider								
c	Term of GIC								
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
5	Were any gross proceeds invested beyond an available temporary period?		X		X		X		
6	Did the bond issue qualify for an exception to rebate?		X		X		X		

Part VSupplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

Identifier	Return Reference	Explanation

Schedule L
(Form 990 or 990-EZ)

Transactions with Interested Persons

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
LA SALLE UNIVERSITY

Employer identification number
23-1352654

Part I Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 ▶ \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c)Original principal amount	(d)Balance due	(e) In default?		(f) Approved by board or committee?		(g)Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No
(1) JOHN F DOLAN RELOCATION LOAN		X	595,000	595,000		No	Yes		Yes	
Total ▶ \$ 595,000										

Part III Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b)Relationship between interested person and the organization	(c)Amount of grant or type of assistance

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) WILLIAM R SAUTTER	BOT MEMBER	477,980	SEE PART V		No
(2) JOSEPH A FRICK	BOT MEMBER	7,498,316	SEE PART V		No

Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
FORM 990,PART IV, LINE 28 A,C AND SCHEDULE L, PART IV		THERE ARE CURRENTLY 2 BOARD MEMBERS WHO HAVE ACKNOWLEDGED THROUGH SIGNING A POTENTIAL CONFLICT OF INTEREST DISCLOSURE, THAT THEY HAVE A DIRECT BUSINESS RELATIONSHIP WITH THE UNIVERSITY, OTHER THAN THEIR ROLE AS A TRUSTEE THESE BOARD MEMBERS ARE 1)JOSEPH FRICK, PRESIDENT AND CEO OF INDEPENDENCE BLUE CROSS IBC PROVIDES HEALTH INSURANCE TO LA SALLE EMPLOYEES THROUGH A CONTRACT WITH THE UNIVERSITY 2) WILLIAM SAUTTER, OWNER AND PRESIDENT OF ELLIOTT-LEWIS CORPORATION ELLIOTT-LEWIS CORPORATION PERFORMS MECHANICAL MAINTENANCE, REPAIR AND INSTALLATION SERVICES FOR LA SALLE UNIVERSITY ALL SUCH WORK IS AWARDED THROUGH A COMPETITIVE BIDDING PROCESS

SCHEDULE M
(Form 990)

NonCash Contributions

OMB No 1545-0047

2010

Open to Public Inspection

►Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.

Name of the organization
LA SALLE UNIVERSITY

Employer identification number
23-1352654

Part I

Types of Property

	(a) Check if applicable	(b) Number of Contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining oncash contribution amounts
1 Art—Works of art	X	33	64,090	DONOR-OBTAINED APPRA
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles .				
7 Boats and planes				
8 Intellectual property . .				
9 Securities—Publicly traded				
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests .				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other . .				
15 Real estate—Residential .				
16 Real estate—Commercial				
17 Real estate—Other . .				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts . .				
23 Scientific specimens . .				
24 Archeological artifacts .				
25 Other ► ()				
26 Other ► ()				
27 Other ► ()				
28 Other ► ()				
29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement			29	
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?				Yes No
b If "Yes," describe the arrangement in Part II				
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?				No
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions?				No
b If "Yes," describe in Part II				
33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II				

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
------------	------------------	-------------

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

**Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.**
▶ **Attach to Form 990 or 990-EZ.**

OMB No 1545-0047

2010

**Open to Public
Inspection**

Name of the organization LA SALLE UNIVERSITY	Employer identification number 23-1352654
--	---

Identifier	Return Reference	Explanation
FORM 990, PART III, LINE 1 - ORGANIZATION'S MISSION		LA SALLE UNIVERSITY, DEDICATED IN THE TRADITIONS OF THE CHRISTIAN BROTHERS TO EXCELLENCE IN TEACHING AND TO CONCERN FOR BOTH ULTIMATE VALUES AND FOR THE INDIVIDUAL VALUES OF ITS STUDENTS, IS A PRIVATE ROMAN CATHOLIC UNIVERSITY COMMITTED TO PROVIDING A LIBERAL EDUCATION OF BOTH GENERAL AND SPECIALIZED STUDIES LA SALLE STRIVES TO OFFER, THROUGH EFFECTIVE TEACHING, A QUALITY EDUCATION FOUNDED ON THE IDEA THAT ONE'S INTELLECTUAL AND SPIRITUAL DEVELOPMENT GO HAND IN HAND, COMPLIMENTING AND FULFILLING EACH OTHER THE UNIVERSITY HAS, AS ITS BASIC PURPOSE, THE FREE SEARCH FOR TRUTH BY TEACHING ITS STUDENTS THE BASIC SKILLS, KNOWLEDGE, AND VALUES THAT THEY WILL NEED FOR A LIFE OF HUMAN DIGNITY

Identifier	Return Reference	Explanation
FORM 990, PART III, LINE 4D	OTHER PROGRAM SERVICE ACCOMPLISHMENTS	STUDENTS SERVICES THE UNIVERSITY PROVIDED COUNSELING, INTER-COLLEGIATE ATHLETICS, HEALTH ADVISING, STUDENT GOVERNING AND OTHER STUDENT LIFE SERVICES FOR ALL STUDENTS EXPENSES \$35,506,037

Identifier	Return Reference	Explanation
FORM 990, PART VI, LINE 11B	PROCESS FOR REVIEWING RETURN	THE PROCESS OF REVIEWING LA SALLE UNIVERISTY'S 990 RETURN INTERNALLY IS CONSISTENT AND THOROUGH THE FIRST STEP IN THE PROCESS INVOLVES ASSISTANT CONTROLLER IDENTIFYING THE KEY SUBJECT MATTER EXPERTS ACROSS THE UNIVERSITY HE THEN PASSES ON TO THE APPROPRIATE PERSONS, SECTIONS OF THE 990 WHICH REQUIRE THEIR INPUT OR SUPPORT THIS DATA IS THEN GATHERED AND ENTERED INTO THE 990 UPON COMPLETION OF THE 990, INCLUDING ALL SUPPORTING SCHEDULES, THE CONTROLLER REVIEWS THE REPORT AND SCHEDULES, AND THEN PASSES ONTO THE AVP FOR FINANCE FOR FINAL REVIEW PRIOR TO THE DOCUMENT BEING SENT TO THE INDEPENDENT AUDITORS ONCE REVIEWED BY THE INDEPENDENT AUDITORS, AND ANY QUESTIONS ANSWERED, IT IS SENT BACK TO THE UNIVERSITY FOR THE VICE-PRESIDENT FOR FINANCE AND ADMINISTRATION'S APPROVAL AND SIGNATURE

Identifier	Return Reference	Explanation
FORM 990, PART VI, LINE 12C	CONFLICT OF INTEREST	THE UNIVERSITY CONSISTENTLY MONITORS AND ENFORCES COMPLIANCE WITH ITS WRITTEN CONFLICT OF INTEREST POLICY THE UNIVERSITY REQUIRES THAT ALL BOARD MEMBERS SIGN A CONFLICT-OF-INTEREST STATEMENT THIS STATEMENT PLACES THE RESPONSIBILITY OF EXPECTATION ON EACH MEMBER THAT HE/SHE MUST ALWAYS ACT IN THE BEST INTERESTS OF THE UNIVERSITY AND REFRAIN FROM ACTIONS THAT WOULD BE TO THE SOLE BENEFIT OF THE MEMBER AT THE EXPENSE OF LA SALLE UNIVERSITY REGARDING THE UNIVERSITY'S STAFF AND EMPLOYEES, THERE IS ON-GOING TRAINING CONDUCTED BY THE UNIVERSITY'S HUMAN RESOURCES DEPARTMENT THE INTENT OF THIS TRAINING IS TO HAVE EMPLOYEES UNDERSTAND AND EMBRACE THE "LA SALLIAN" VIRTUES AND CODES OF CONDUCT FOR ALL EMPLOYEES THE CONFLICT OF INTEREST POLICY APPLIES TO MEMBERS OF THE BOARD OF TRUSTEES, OFFICERS, KEY EMPLOYEES AND STAFF OF THE UNIVERSITY IT IS ALSO INTENDED TO SERVE AS A GUIDE FOR ALL EMPLOYEES OF LA SALLE DISCLOSURES BY BOARD MEMBERS ARE DIRECTED TO THE BOARD CHAIR INCLUDING ANY DISCLOSURES BY THE PRESIDENT ALL OTHER EMPLOYEES ARE TO DISCLOSE ANY CONFLICTS OR POTENTIAL CONFLICTS TO THE OFFICER OF THEIR RESPECTIVE DIVISION ANY SUCH DISCLOSURE SHOULD THEN BE FORWARDED TO HUMAN RESOURCES FOR INCLUSION IN THE EMPLOYEE'S PERSONNEL FILE ANY PERSON UNSURE OF A CONFLICT MAY REQUEST AN OFFICER TO WEIGH IN ON THE MATTER TO ASCERTAIN WHETHER OR NOT A CONFLICT EXISTS

Identifier	Return Reference	Explanation
FORM 990, PART VI, LINES 15A AND 15B	PROCESS FOR DETERMINING COMPENSATION	<p>1 THERE IS A SUB-COMMITTEE OF THE EXECUTIVE COMMITTEE OF THE BOARD OF TRUSTEES WHICH REVIEWS THE COMPENSATION OF ALL VICE-PRESIDENTS, THE PROVOST, PRESIDENT, EXECUTIVE ASSISTANTS, AND THE DIRECTOR OF INTER-COLLEGIATE ATHLETICS THE FACULTY SALARY FOR BROTHER EDWARD SHEEHY, A VICE-PRESIDENT, IS NOT REVIEWED SINCE HIS SALARY FALLS UNDER THE FACULTY SALARY AND WAGE POLICY PRIOR TO 2008-2009, THE COMMITTEE REVIEWED SALARIES AGAINST CUPA DATA AND THE RELATED PEER GROUP(S) BEGINNING IN 2009, THE BOARD ENGAGED AN OUTSIDE CONSULTANT, YAFFE & COMPANY, INC TO ADVISE ON EXECUTIVE COMPENSATION GOING FORWARD THIS FIRM HAS BEEN A SPECIALIST IN REVIEWING NON-PROFIT EXECUTIVE COMPENSATION SINCE 1976 THE PROCESS UTILIZES CUSTOMIZED REGIONAL AND NATIONAL SALARY SURVEY DATA, COMPLIES WITH ALL IRS AND OTHER REQUIREMENTS FOR INDEPENDENCE, ACCOUNTABILITY, DISCLOSURE AND DOCUMENTATION CONSEQUENTLY, OUR EXECUTIVES ARE COMPENSATED COMPETITIVELY AND OUR TRUSTEES ARE SECURE IN KNOWING THAT ALL REGULATORY REQUIREMENTS HAVE BEEN MET YAFFE WILL THEN PRESENT ITS FINDINGS AND RECOMMENDATIONS BACK TO THE LA SALLE SUB-COMMITTEE OF THE EXECUTIVE COMMITTEE OF THE BOARD OF TRUSTEES AT THIS POINT, THERE WOULD BE DELIBERATION ON ANY RECOMMENDATIONS AND THE BOARD WILL ALSO TAKE INTO ACCOUNT ANY OTHER RELEVANT INFORMATION AND FACTORS IN DETERMINING THE REASONABLENESS OF EXECUTIVE COMPENSATION THE MINUTES SHALL REFLECT THE CONSIDERATION OF THE BOARD AS TO THE ISSUE OF EXECUTIVE COMPENSATION AND WHAT THE FINAL DECISION MIGHT BE</p>

Identifier	Return Reference	Explanation
FORM 990, PART VI, LINE 19	PUBLICLY AVAILABLE DOCUMENTS	LA SALLE UNIVERSITY'S AUDITED FINANCIAL STATEMENTS AND IRS FORM 990 ARE MADE AVAILABLE UPON REQUEST

Identifier	Return Reference	Explanation
PART XI, LINE 5	OTHER CHANGES IN NET ASSETS OR FUND BALANCES	THE \$9,568,722 LISTED IN OTHER CHANGES IN NET ASSETS OR FUND BALANCES IS UNREALIZED GAINS ON INVESTMENTS

Identifier	Return Reference	Explanation
FORM 990, PART VI, LINE 5		DURING THE 2009/2010 FISCAL YEAR A THEFT WAS UNCOVERED BY AN EMPLOYEE OF THE FOODSERVICES OPERATIONS THE THEN MANAGER HAD CREATED A FAKE COMPANY AND WAS BILLING LASALLE FOR GOODS NEVER PROVIDED IT WAS DETERMINED THAT THIS HAD TAKEN PLACE OVER A 20 YEAR PERIOD THE TOTAL AMOUNT DETERMINED TO HAVE BEEN STOLEN WAS APPROXIMATELY \$5 MILLION THE UNIVERSITY RECEIVED FULL RESTITUTION THROUGH ASSET RECOVERY, CASH, PROPERTY, ETC THE FORMER EMPLOYEE IS NOW SERVING PRISON TIME THE UNIVERSITY HAS TAKEN MEASURES TO STRENGTHEN INTERNAL CONTROLS OVER THIS AND OTHER PROCESSES, NAMELY INSTITUTING A VENDOR APPROVAL PROCESS, UTILIZING THE CONTROLS INHERENT IN OUR OPERATING SYSTEM, AND BROADENING THE SCOPE OF OUR FINANCIAL AUDIT TESTING

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
LA SALLE UNIVERSITY

Employer identification number
23-1352654

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled organization	
						Yes	No
(1) COIN CRI CLUB	HOLDS LICENSE	PA	501(C)(3)	11C	NA		

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproporionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
See Additional Data Table							

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

1

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a

Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity

b

Gift, grant, or capital contribution to other organization(s)

c

Gift, grant, or capital contribution from other organization(s)

d

Loans or loan guarantees to or for other organization(s)

e

Loans or loan guarantees by other organization(s)

f

Sale of assets to other organization(s)

g

Purchase of assets from other organization(s)

h

Exchange of assets

i

Lease of facilities, equipment, or other assets to other organization(s)

j

Lease of facilities, equipment, or other assets from other organization(s)

k

Performance of services or membership or fundraising solicitations for other organization(s)

l

Performance of services or membership or fundraising solicitations by other organization(s)

m

Sharing of facilities, equipment, mailing lists, or other assets

n

Sharing of paid employees

o

Reimbursement paid to other organization for expenses

p

Reimbursement paid by other organization for expenses

q

Other transfer of cash or property to other organization(s)

r

Other transfer of cash or property from other organization(s)

Yes

No

1a

1b

1c

1d

1e

1f

1g

1h

1i

1j

1k

1l

1m

1n

1o

1p

1q

1r

No

No

No

No

No

No

No

No

No

No

No

No

No

No

No

No

No

No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			

Schedule R (Form 990) 2010

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation
------------	------------------	-------------

Software ID:
Software Version:
EIN: 23-1352654
Name: LA SALLE UNIVERSITY

Form 990, Schedule R, Part IV - Identification of Related Organizations Taxable as a Corporation or Trust

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal Domicile (State or Foreign Country)	(d) Direct Controlling Entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income (\$)	(g) Share of end-of-year assets (\$)	(h) Percentage ownership
LA SALLE UNIVERSITY - CIF 1900 WOLNEY AVENUE PHILADELPHIA, PA19141 23-6835551	CIF		NA		5,604	352,946	100 000 %
LA SALLE UNIVERSITY - CIF 1900 WOLNEY AVENUE PHILADELPHIA, PA19141 23-6835551	CIF		NA		1,780	107,932	100 000 %
LA SALLE UNIVERSITY - PIF - E 1900 WOLNEY AVENUE PHILADELPHIA, PA19141 23-6835551	PIF		NA		0	27,044	100 000 %
LA SALLE UNIVERSITY - PIF - H 1900 WOLNEY AVENUE PHILADELPHIA, PA19141 23-6835551	PIF		NA		0	15,556	100 000 %
LA SALLE UNIVERSITY - PIF - L 1900 WOLNEY AVENUE PHILADELPHIA, PA19141 23-6835551	PIF		NA		0	12,432	100 000 %
LA SALLE UNIVERSITY - PIF - M 1900 WOLNEY AVENUE PHILADELPHIA, PA19141 23-6835551	PIF		NA		0	6,857	100 000 %
LA SALLE UNIVERSITY - PIF - S 1900 WOLNEY AVENUE PHILADELPHIA, PA19141 23-6835551	PIF		NA		0	3,451	100 000 %
LA SALLE UNIVERSITY - PIF - S 1900 WOLNEY AVENUE PHILADELPHIA, PA19141 23-6835551	PIF		NA		0	45,016	100 000 %